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11 जून 2018
ताज महल पैलेस, मुम्बई

Private Sector Participation and Innovation in Resource Mobilization

11 June 2018
The Taj Mahal Palace, Mumbai



Profile of Speakers

Mr. Jaspal Bindra

Chairman, FICCI Maharashtra State Council and Executive Chairman, Centrum Capital Ltd.



Mr. Jaspal Singh Bindra has been an Executive Chairman and Director of Centrum Capital Limited since April 21, 2016. Mr. Bindra served as the Chief Executive of Asia at Standard Chartered PLC. Mr. Bindra served as StanChart Asia Group Executive Director at Standard Chartered Bank (Singapore) Limited. He served as the Chief Executive Officer and Group Executive Director of Standard Chartered Saadiq Malaysia Berhad. He served as the Global Head of Client Relationships for Standard Chartered Bank (Singapore) Limited. He served as the General Manager at Standard Chartered Bank India. He served as Group Head of Client Relationships and Wholesale Banking of Standard Chartered Bank Australia Ltd. until March 2005.

Before moving to Singapore in January 2003, he served as a Regional General Manager of India for Standard Chartered Bank. He served as the Chief Executive Officer and General Manager at Standard Chartered Bank, India and served as Regional General Manager of South Asia at Standard Chartered PLC until March 2005, where he successfully led the acquisition of ANZ Grindlays to make SCB the largest international bank in India. He served as the Chief of Asia at Standard Chartered Bank. Mr. Bindra served as General Manager of South East & South Asia at Standard Chartered PLC since March 2005. He joined Standard Chartered in 1998, after four years with UBS Investment Banking. He began his career with Bank of America in 1984, where he worked across Treasury, Capital Markets and Consumer Banking in India and Singapore. He served as an Executive Director of Standard Chartered Plc from January 1, 2010 to April 30, 2015. He serves as the Chairman of Standard Chartered Bank (Mauritius) Limited, SCOPE International Private Limited, India and Malaysia and Prime Financial Holdings Limited. He has been a Director of Reckitt Benckiser (Bangladesh) Limited since 2015.

He has been a Non-Executive Director of Standard Chartered Bank (Thai) Public Company Limited since August 1, 2005. He serves as a Director of Standard Chartered Bank Malaysia Berhad, Standard Chartered Bank and Standard Chartered Bank (China) Limited. He sits on the Board of Governors of XLRI Business School, a member of the City of London Advisory Council for India and is a Board Director of US-India Business Council. He served as a Non-Standing Director of Standard Chartered Bank Korea Limited. He served as an Independent Non-Executive Director of Reckitt Benckiser Group plc since July 1, 2014 until May 5, 2016. He served as Director of Standard Chartered Bank (Hong Kong) Limited until June 30, 2015. He served as a Director of Standard Chartered Bank (Taiwan) Limited since December 13, 2006. He served as a Director of Standard Chartered Bank since 2013 until June 30, 2015. He served as a Director of Standard Chartered Bank - Asia. He is a qualified Chartered Accountant. Mr. Bindra holds an MBA from Xavier Labor Relations Institute, Jamshedpur.

Dr Rajiv Lall

MD & CEO, IDFC Bank



Dr. Rajiv Lall is Founder MD & CEO of IDFC Bank since October 1, 2015. Previously, he was Executive Chairman of IDFC Limited. In his current role at IDFC Bank, Dr. Lall is leading the Bank's strategy to drive financial inclusion at scale, a key pillar of which is to use technology. A veteran economist for 30 years, Dr. Lall has been an active part of the finance and policy landscape, both in India and internationally. In his diverse career, he has also held leadership roles in global investment banks and multilateral agencies. His expertise spans project finance, private equity/venture capital, international capital markets, trade, infrastructure and macroeconomic policy

issues, with a particular focus on emerging markets including India and China. Dr. Lall has served on numerous committees of the Government of India and the Reserve Bank of India, including the Raghuram Rajan Committee on Financial Sector Reforms, the High Powered Expert Committee for Urban Infrastructure, the High Level Committee on Financing Infrastructure and the Expert Committee on Modernisation of Indian Railways. He has also served as India's representative to the G-20 Working Group on Infrastructure. Prior to joining IDFC, Dr. Lall was variously, a Partner with Warburg Pincus in New York; Head of Asian Economic Research with Morgan Stanley in Hong Kong; a senior staff member of the World Bank in Washington, D.C. and of the Asian Development Bank in Manila, as well as faculty member of the Florida Atlantic University Department of Economics. He is an active speaker and columnist on macro-economic and public policy issues. Dr. Lall earned his BA in politics, philosophy and economics from the Oxford University, and holds a Ph.D. in Economics from Columbia University.

Mr. Sujoy Bose

CEO, National Investment and Infrastructure Fund



Sujoy Bose is CEO of the National Investment and Infrastructure Fund of India. NIIF is a public-private partnership anchored by a significant minority investment from the Govt of India, which will leverage commercial institutional capital for investments in Indian infrastructure. Prior to this, Sujoy spent 25 years at IFC, the private sector arm of the World Bank Group, most recently as Global Co-Head and Director of Infrastructure and Natural Resources, where he oversaw IFC's US\$12.6 billion portfolio in transport, utilities, power, oil and gas and mining. Sujoy has held several senior positions at IFC, including that of Chief Investment Officer and Head of the US\$1 billion IFC African Latin American and Caribbean Fund and as the Head of IFC's Mumbai office. Sujoy has over 20 years of experience in emerging markets private equity and debt investments with IFC, where he has been responsible for several major emerging markets transactions, covering both debt and equity in Asia, Africa, Latin America, and MENA. Sujoy holds an MBA from Rice University and a Bachelor of Commerce degree from St Xavier's College, Kolkata, India.

Mr. Shailesh Pathak

CEO, L&T Infrastructure Development Projects Limited



Mr. Shailesh Pathak is Chief Executive Officer of L&T Infrastructure Development Projects Ltd. Mr. Pathak has over 3 decades of experience shared evenly between the private sector and Government of India's IAS (Indian Administrative Service). He started his career in 1986 with a 4 year investment banking stint at ICICI and HSBC before joining the IAS. He rejoined the private sector in 2006, in IDFC. He returned to the ICICI group as Senior Director (Investments), ICICI Venture, investing private equity in infrastructure. He joined Larsen & Toubro in 2017.

He has 360 degree experience in infrastructure finance and execution, having worked in private equity investing and fundraising, both national and global, project finance, project structuring, preparation and appraisal, and investment banking. His government roles included Secretary, Public Works Department, MD of the State Infrastructure Development Corporation and MD of the State Industrial Development Corporation. He has also raised large funds from multilateral and bilateral Organizations like Asian Development Bank, World Bank, European Commission and the United Nations group. As part of the G20 nations' business group, B20, he is a member in the Infrastructure Task Force B20 Argentina 2018, and was earlier part of B20 Germany

2017 and B20 China 2016. He is part of the BRICS Business Council's Infrastructure Working Group. He is on national committees of India's leading business chambers on Infrastructure, Capital Markets, Urban Development, and Integrity & Transparency. He has also authored many publications, and is a regular speaker at national and international events. Mr. Pathak was elected as President, Chevening Alumni (India) 2018-2020, and was past President, Eisenhower Fellowships India. He was hosted by European Commission under the European Union Visitors' Programme. He completed his MBA from IIM Calcutta and his B Com (Hons) from SRCC Delhi. He also has an LLB and a Diploma in Business Finance. He attended a leadership program at Said Business School, University of Oxford in 2011

Dr Kumar V. Pratap

Joint Secretary (IPF), Ministry of Finance, Government of India



Kumar V Pratap is Joint Secretary (Infrastructure Policy and Finance), Ministry of Finance, Government of India (GoI). Earlier, he has worked with the Prime Minister's Office, Ministries of Finance and Urban Development, and Planning Commission (all at New Delhi), and the World Bank and Embassy of India (both at Washington DC). He has lectured at the University of Michigan (Ann Arbor), London School of Economics, Singapore Management University, Lee Kuan Yew School of Public Policy (Singapore), Duke University (North Carolina), University of Maryland (College Park), University of South Carolina (Columbia), World Bank (Washington DC), Indian Institute of Management (IIM, Lucknow), IIM (Indore), and National Academy of Administration (Mussoorie). He takes a series of ten lectures every year on 'Infrastructure and the Private Sector' at the Indian School of Business (Hyderabad and Mohali).

He has been part of many GoI committees in the infrastructure sectors including the Task Force for setting up a Road Regulator, and the chair of the Committee writing the Model Concession Agreement for Public-Private Partnerships (PPPs) in the Urban Water Supply sector. He is on the Board of Directors of IIFCL, IRFC, ONGC Videsh Limited and Asian Infrastructure Investment Bank (Beijing). He has published with Oxford University Press, World Bank, University of Melbourne, Economic and Political Weekly, and the popular press including Economic Times and Business Standard. He has written a book 'PPPs in Infrastructure - Managing the Challenges' that has been published by Springer (Singapore) in Jan 2018. He is a recipient of University of Melbourne's Emerging Leaders Fellowship, University of Maryland's John J Sexton and Doctoral Fellowships, a letter of appreciation from the Indian Prime Minister, and the National Talent Search Examination (NTSE) scholarship. He has a MBA from IIM, Lucknow (1987) and a PhD from University of Maryland, College Park, USA (2011).

Ms. Jyoti Vij

Deputy Secretary General, FICCI (Water and sanitation)



Jyoti is a business economist by training with over 2 decades of experience with Industry Associations. Her main areas of specialisation are Financial Sector, Corporate Laws, Corporate Governance and Economic Affairs. She has done several joint projects with World Bank, European Commission, IMF and other UN organisations. She has also been on some important committees of RBI, Ministry of Finance and Ministry of Corporate Affairs. She was part of the Rules Committee of Companies Act 2013 including that on CSR provision as FICCI representative. With her strong Industry and Government network, she has been instrumental in influencing several policy reforms.

Mr Subhomoy Bhattacharjee

Consultant, RIS



Subhomoy Bhattacharjee with 22 years of experience in journalism is Consulting Editor for the Business Standard newspaper, India's second largest financial daily. His areas of interest include public policy especially regulatory issues, finance and urban development. His latest book is India's Coal Story, published by Sage in April, 2017. Written in the form of a news story the book based on two years of research traces how India's coal reserves were the lifeline that fuelled the British Empire in Asia. He is also one of the authors of Seven Decades of Independent India; Ideas and Reflections: publisher Penguin (edited: Dr Amitendu Palit and Vinod Rai)

His earlier books are "Special Economic Zones (SEZ) in India; Myths and Realities" published by Anthem Press. Subhomoy has read Economics at the Delhi School of Economics, Delhi University, and also holds a post graduate diploma in Journalism from the Indian Institute of Mass Communication. He had worked in the Govt of India for several years having joined through the civil services exam in the Indian Information Service. He has earlier worked with The Economic Times and was till recently Deputy Editor at the Indian Express while writing for Financial Express too.

He is a consultant with Research and Information System for Developing Countries (RIS) and with Thought Arbitrage Research Institute, both Delhi based. He also advises domestic and foreign fund managers including JP Morgan and Citibank besides appearing as an expert commentator on NDTV India, Doordarshan and Rajya Sabha TV on their business news programmes. He is a member of the Editors Guild and the Commonwealth Journalists Association.

Mr. Sajjid Chinoy

India Economist, JP Morgan



Dr. Sajjid Chinoy is J.P. Morgan's Chief India Economist. Prior to that, he worked at the International Monetary Fund (IMF) in Washington DC and was a Senior Associate at McKinsey & Company in New York. He served as a member of RBI's "Expert Committee to Revise and Strengthen the Monetary Policy Framework" that proposed inflation targeting in India, was a consultant to the FRBM Review Committee that recently proposed a new fiscal anchor, and also serves as a member of the Indian Banks Association (IBA) Monetary Policy Group. He was awarded the Consensus Economics' Forecaster Accuracy Award for 2013. He has authored several publications on the Indian economy including co-editing a book on Indian economic reform: "Reforming India's External, Fiscal and Financial Policies" with Dr. Anne O. Krueger. He received his Ph.D. in Economics at Stanford University in 2001.

Sudip Sural

Senior Director – Infra & Public Finance CRISIL Infrastructure Advisory



Sudip is currently Senior Director – Infrastructure & Public Finance at CRISIL Risk and Infrastructure Solutions Ltd, a wholly owned subsidiary of CRISIL Ltd. He leads CRISIL Advisory's infra and public finance practice and has been involved in several projects for structuring of innovative funding structures in the infra space. Sudip has over 22 years of experience in areas of infrastructure financing, credit rating, bond market development, institution strengthening and capacity building amongst others.

Mr. Praveen Gupta

Managing Director & Chief Executive Officer, Raheja QBE General Insurance



Praveen Gupta is CEO and Managing Director of Raheja QBE General Insurance Company Ltd. A joint venture between QBE and the well diversified Rajan Raheja Group. He has over three decades of industry experience in diverse markets like India; Thailand; Hong Kong and U.K. Praveen is a Chartered Insurer, Fellow of Chartered Insurance Institute (UK) and Insurance Institute of India. He has a Diploma in Direct Marketing (IDM, UK) and is an MA from St. Stephen's College, Delhi. He is a recipient of D. Subramaniam Award and SK Desai Memorial Prize by Insurance Institute of India. He is also a recipient of a special prize from the Geneva Association and the Group Study Exchange Award by Rotary International.

Praveen regularly writes (on diverse subjects) and speaks at prestigious national and international forums. He championed the cause of Indian insurance industry liberalization, from the very early days. He was also very closely associated with the Bombay Chamber of Commerce & Industry (BCCI), where he was the Chairman of the General Insurance Committee. Till recently he was the Deputy Chair of the Chartered Insurance Institute's Diversity Action Group (DAG) and promotes the cause of Diversity by a dedicated blog. Praveen is on the Board of Education, Insurance Institute of India and Indian Institute of Risk Management. He is a Member of the Australian Institute of Company Directors.

Mr. Suneet Maheshwari

Founder & Managing Partner, Udvik Infrastructure Advisory



Suneet, an infrastructure evangelist, has about 35 years of experience in India in Infrastructure financing, Corporate finance, Infrastructure & Energy sector reform, PPP initiatives, Investment banking, Private equity, and, FMCG Marketing. He has been involved 8 times in start-up & rapid growth situations with experience in mobilising teams in the areas of infrastructure advisory, financing and development. He has been closely involved with various Infrastructure sector reform & PPP initiatives at national & state levels since over 2 decades, viz., India's Liberalisation policy in July 1991, NHAI & PTC's 1st business plans, Power sector reform & IPP program in several states, Telecom & Petroleum sector reform, Rakesh Mohan Committee report, Member of Punjab power sector reform committee (2003), Maharashtra water sector reform (2001), Infrastructure Debt Funds (2011-13) to name a few.

Mr. Raghwendra Pande

Senior Vice President, Investment Banking, leads the Infrastructure, Energy & Real Estate practice at ICICI Securities Ltd.



He has more than 18 years of extensive experience in corporate lending, Investment Banking Strategy, Capital markets, M&A and Private Equity Advisory. His deep understanding of valuations, market pulse, insights on regulatory environment and sense of interest from Global, Domestic, Public as well as Private investors, has led him to close several deals successfully even in tough market scenarios. In the current cycle he has raised more than Rs. 15000 crs from the equity capital markets.

Raghwendra has also contributed towards policy formulation at MOF, NHAI and SEBI, and placed the first Infrastructure investment Trust (InvIT), of the country, for IRB Infrastructure Ltd., raising Rs. 5000 crs, with 90% foreign investor participation among QIBs. He has, further, closed the first Private InvIT raising around Rs. 3200 crs from global pension funds and insurance companies, for L&T Infrastructure Development Projects Ltd. He holds a Post Graduate management degree with specialisation in Finance.

Mr. Soumyajit Neogi

Associate Director, India Ratings



Soumyajit has over a decade experience in the financial markets in various capacities. Previously worked in a leading Primary Dealer, renowned Hedge fund D E Shaw and RNBC in the past. His area of work includes thematic research on corporates, systemic liquidity, and other associated financial market developments. His area of interest is monetary policy, liquidity, and financial markets etc.

Professor V Ravi Anshuman

IIM Bangalore



Professor Anshuman's research interests cover the areas of Market Microstructure, Capital Markets, and Corporate Financial Management Issues in Emerging Markets. His publications have appeared in the *Review of Financial Studies*, *Journal of Financial Economics*, *Journal of Financial Markets*, etc. He has co-authored a book titled *Valuation – Analyzing Global Investment Opportunities*.

Venkataraman Rajaraman (Venkat),

Senior Director & Head - Infrastructure and Project Finance, India Ratings & Research – A Fitch Group Company



Venkat is Senior Director at India Ratings & Research (earlier known as Fitch Ratings India) and heads the ratings and research of Infrastructure Projects, specifically, Energy – coal based thermal power projects, Renewable Energy and Highway projects in India. He has been with the Fitch Group since June 2007. Venkat has an overall experience of a little over 22 years in core finance and treasury, structuring, appraisal and financing of infrastructure projects. Prior to joining Fitch, he worked for the Sub-National Fund jointly managed by the International Finance Corporation (IFC) and the World Bank. There he worked on structuring and financing urban infrastructure projects including environmental infrastructure.

Before joining IFC, since mid-1999 Venkat worked on a World Bank funded Tamilnadu Urban Development Project where he was the lead member from the State of Tamilnadu and pioneered the promotion of the first non-recourse municipal bonds and pooled financing structures in India – The Water and Sanitation Pooled Fund. He was a key team member in developing universal municipal

banking model and had been heading appraisal and financing of sub-national based infrastructure projects. Besides, he focused on developing credit culture amongst various layers of sub-sovereign entities in India. Venkat is a Bachelor of Commerce from the University of Madras. He is a Chartered Accountant, a Management Accountant and carries a Management graduate (MS) from BITS, Pilani.

Mr. Saugata Bhattacharya

Chief Economist at Axis Bank



Mr. Saugata Bhattacharya is Chief Economist at Axis Bank, He was previously with Hindustan Unilever in India, and with the Infrastructure Development Finance Company (IDFC). Mr. Bhattacharya was a member of RBI's Group on of Monetary Policy Operating Procedure (2010) and the Finance Ministry Group on Estimating Foreign Savings (2011). Before that, in 2007, he was part of the Core Group which drafted the Percy Mistry Committee Report on Making Mumbai an International Financial Centre.

He is a member of the Confederation of Indian Industry (CII) National Economic Affairs Council, and FICCI Economists Forum. In 2017, he was named a Chevening Standard Chartered Financial Services Fellow of the UK Government.

Gavin McGillivray

Head DFID India



Gavin McGillivray became head of the UK Government Department for International Development (DFID)'s office in India in June 2017. The UK's development cooperation partnership with India aims to stimulate prosperity, generate jobs, develop skills and open up new markets for both countries. The partnership also seeks to maximise India's positive impact on the development of low income countries in Africa and Asia. Prior to India, Gavin was head of the DFID Office in Burma / Myanmar. Gavin was previously based in DFID's London office where he headed the Private Sector Department and was responsible for DFID's oversight of CDC Group plc and the Private Infrastructure Development Group. Before joining DFID in 2000, Gavin managed development programmes in Bolivia, Honduras, Colombia and the Caribbean. In the middle of these assignments, he spent 7 years in London with the international corporate finance house Campbell Lutyens, of which became an Executive Director.

Mr. Pushkar Kulkarni

Principal – Infrastructure Private Investment, CPP Investment Board



Mr. Pushkar Kulkarni is an Entrepreneurial Business Leader with diversified cross-functional experience building businesses in the Indian market. He has delivered growth, governance and profits for International companies in the Technology, Transport Infrastructure and Private Equity sectors at Leadership / CXO positions. He set-up and grew the India transport operations & services business as Managing Director India and Global Management Team Member for a FTSE 250 Infrastructure

Services global company with independent P&L responsibility. He has a proven track record of running India P&L (INR 1000 mn+) and operations for Multinational companies with significant YOY growth and profitability (15%+). He implemented India's first Bus Rapid Transport System run by an MNC.

Mr. Suvek Nambiar

MD & CEO, India Infradebt Limited



Suvek Nambiar is the Managing Director and CEO of India Infradebt Limited (Infradebt), the first Infrastructure Debt Fund (IDF) NBFC to commence operations. Infradebt has been promoted by ICICI Bank, Bank of Baroda, Citibank and Life Insurance Corporation of India Limited. Infradebt has successfully concluded refinancing over 60 infrastructure projects (primarily in roads and renewables) in India with a balance sheet size of about Rs. 83.00 billion.

Suvek has over twenty four years of experience across leadership roles in Infradebt, ICICI Bank Limited and ICICI Limited. Suvek started his career with the project finance group at ICICI Limited and was extensively involved in the structuring and financing of the first private sector projects in infrastructure in India. After leading structuring and financing of infrastructure projects for about nine years, Suvek was one of the key resources who led the initiative to start the international business of ICICI Bank, heading the Singapore branch for over four years. Subsequently Suvek was the MD & CEO of ICICI Bank UK plc for about five years and returned back to Mumbai in mid-2012 as a Senior General Manager with ICICI Bank Limited leading the efforts to set up the first IDF NBFC. Suvek has a bachelor's degree in electronics and communication engineering and a post graduate qualification by way of PGDM from the Indian Institute of Management, Bangalore, India.

Mr. Donald Lambert

Principal Finance Specialist, South Asia Department, ADB



Donald's current work focuses on financial sector development projects in India, Sri Lanka, and Nepal. His previous professional positions includes distressed asset recovery, credit risk, and banking supervision

Mr. B Mehrotra

Investment Officer, International Finance Corporation

Dr. Amir Ullah Khan

Director Research, Aequitas



Amir Ullah Khan is a Development Economist. He is Visiting Professor at the ISB and NALSAR in Hyderabad. He was earlier head of strategy at the Bill and Melinda Gates foundation. Prior to that he worked as Director at the India Development Foundation and Editor at Encyclopedia Britannica. Amir studied Electronics Engineering at Osmania University, Rural Management at Irma and then got his PhD from the Jamia Millia Central University. He edits, with Dr Bobby John, the Journal of Development Policy and Practice, published by SAGE

Mr. Sanjay Chadha

Additional Secretary, Ministry of Commerce, Government of India

Mr. David Rasquinha

Managing Director, Export-Import Bank of India



Mr. David Rasquinha has been appointed by the Government of India as Managing Director of Export-Import Bank of India (Exim Bank). Prior to this appointment, he was Deputy Managing Director of Exim Bank.

A first class graduate in Economics and a post graduate in Business Management, Mr. Rasquinha joined Exim Bank in 1985 and since then has had a wide ranging exposure to the broad field of export credit, having worked in the areas of Treasury, Multilateral Agency Funded Projects, Planning & Research, Risk Management, Trade Finance, Project Finance and Project Exports. He was a member of an Exim

Bank team that conducted a feasibility study for setting up an export credit agency for the Gulf Co-operation Council countries. He served as a member on the Working Group set up by Reserve Bank of India for working capital finance to software units. From 1999 - 2004, he served as Resident Representative at the Bank's Washington DC Representative Office.

Mr. Narender Kumar Chand

Commissioner, Transfer Pricing



Born in 1964, obtained B.Com. (Hons) degree in 1984 from Shri Ram College of Commerce. Post graduated (Masters of Commerce) from Delhi School of Economics, Delhi University in 1986. He holds professional qualifications Grad.CWA , having passed Final examination of the ICWAI in 1987 and a Bachelor Degree in Law -LL.B in 2014 .

Worked as Lecturer in Commerce for about three and half years between 1986-1990, before being selected as an Officer of 1990 batch of Indian Revenue Service (IRS) Handled various assignments in variety of charges e.g assessment, investigation, central, corporate, systems, representation in ITAT etc. in the Income Tax Department before being promoted as Commissioner of Income Tax in January 2012. This is equivalent to the Rank of Joint Secretary to the Govt of India.

He has also served as Additional Director in Serious Fraud Investigation office (SFIO), N Delhi. He handled a very challenging assignment in the area of transfer pricing litigation, as Departmental Representative before the TP bench of ITAT, Mumbai . Presently he is CIT Transfer Pricing 1 Mumbai. He has attended many training programmes in India and abroad.He was awarded as 2nd Best Probationer Award on his successful completion of IRS training . He was also awarded SRCC Alumani Award for Excellence

Mr. Shiva Rajaraman

National Head- Strategic Initiatives & Chief Executive Officer, L&T Infra Debt Fund Limited



Mr. Shiva Rajaraman is the Chief Executive Officer (CEO) of L&T Infra Debt Fund Ltd (L&T IDF), India's leading Infrastructure Debt Fund, focussed on providing refinancing and credit enhancement solutions to private sector/ PPP projects. He also heads the Strategic Initiatives function of the Wholesale business where he leads and takes overall responsibility for the conceptualisation, evaluation and development of feasible strategic initiatives, targeted at achieving accelerated balance sheet growth, increasing presence, and enhancing risk-adjusted return.

Previously at LTFS, he headed the Risk & Asset Management function and Project Finance for the South Zone, where he was involved in setting up the South Zone operations. Prior to that, he was employed with IDFC (now IDFC Bank) and the Equity Group of Dresdner Kleinwort Benson (now Commerzbank). Mr. Rajaraman is a member of the Infrastructure Committees of FICCI and CII and a Director on the Board of Indian Highway Management Company Ltd (promoted by NHAI). He has 21 years of experience in infrastructure finance and advisory in India. In this period, he has contributed to and led the evaluation, advisory, structuring and financing for infrastructure projects through debt, equity and mezzanine finance. Mr. Rajaraman is a management graduate from the Bharatidasan Institute of Management. He is an established subject matter expert and trainer in the field of infrastructure finance. He has a passion for teaching and conducts training programs for young professionals, senior government and RBI officials. He has a keen interest in history and enjoys playing chess.

Mr. Pankaj Kalani

SVP Finance , KEC International Limited



Mr. Pankaj Kalani is an experienced Finance professional with proven record of establishing cross functional partnerships to deliver stellar results. Possess more than two decades of rich experience in Finance & Commercial functions including financial controls, financial planning, financial strategy, financial reporting, treasury, working capital management, budgetary control, fund raising, debt restructuring, risk management, statutory compliance, taxation, etc. in manufacturing as well as EPC Companies in reputed Industrial Houses.

Dr. Rathin Roy

Member, PM's Economic Advisory Council



Dr. Rathin Roy is a member of PM's Economic Advisory, he is also the Director of National Institute of Public Finance and Policy, New Delhi, in the rank and pay of Secretary to the Government of India. With postings in London, New York, Kathmandu, Brasilia and Bangkok, he has worked as an Economic Diplomat and Policy Advisor with the United Nations Development Program, with a particular focus on emerging economies. He has also worked as an investment banker and as an academic economist, with research on fiscal space, fiscal decentralization, macro-fiscal policy, and the economics of institutions. Dr. Roy is Member, India Advisory Committee, United Nations Environment Programme (UNEP) Inquiry into a Sustainable Financial System, Member on the Meta Council on Inclusive Growth, World Economic Forum, Geneva, and Member, Poverty Task Force, Government of India.

Dr. Roy holds a Ph.D and an M.Phil in Economics from the University of Cambridge, an MA in Economics from the Jawaharlal Nehru University and BA (Hons) in Economics from St. Stephen's College, University of Delhi. His past positions include: Director and Regional Manager Asia Pacific Regional Centre, United Nations Development Programme Bangkok (2012-13); Director International Policy Centre for Inclusive Growth, United Nations Development Programme, Brasilia, Brazil (2009-2012); Economic Advisor in the Thirteenth Finance Commission, Government of India, New Delhi in the Rank of Joint Secretary to the Government of India (2008-2009); Cluster Public Finance and Macroeconomics and Public Finance Advisor, Poverty Group Bureau for Development Policy in the United Nations Development Programme, New York (May 2002 - May 2008); Academic Director and Associate Professor, Department of Economics, SOAS, University of London (1998-2000); Policy Economist, University of Manchester (September 1993- July 1995); and Portfolio Manager, Investment Banking Division, Grindlays Bank, Mumbai (1990).

Mr. Vivek Johri

Chief Commissioner, Custom, Jawaharlal Nehru Port Trust



Mr. Johri joined the Indian Revenue (Customs & Central Excise) Service in 1985 after completing his BA (Hons) in Economics from Delhi University. On Completion of Probation, he was posted as an Assistant Commissioner at New Customs House, Mumbai. Ever since, he has held position in both field as well as CBEC.

A large part of his career has been spent in the Tax Research Unit of the CBEC where he has worked in various capacities ranging from a Technical Officer to Joint Secretary. During these stints, he has been involved in the preparation of as many as 16 Union Budgets and has also handled work relating to tariff negotiations at the WTO as well as several Preferential or Free Trade Agreements. He was posted as Minister, (Customs) at the Permanent Mission of India to WTO in Geneva between 2012 and 2016. Prior to his movement to Nhava Sheva, he was posted as Principal Commissioner of Customs, Air Cargo Complex, New Delhi. Shri Johri participated in a training program on Fiscal and Monetary Policy at the Ministry of

Finance, Government of Japan in 1993. He has also completed an MBA from the Swinburne University of Technology, Melbourne, Australia. He was awarded the Financial Minister's Gold Medal for the best probationer of his batch. He has also been conferred the Presidential Award for a Distinguished Record of Service in the year 2000.

Mr. Arvind Singh

Principal Secretary, Energy, Government of Maharashtra



Mr. Arvind Singh (IAS) has been appointed as Principal Secretary, Energy. His previous assignment was as as Managing Director of Maharashtra State Electricity Transmission Company Ltd. (MSETCL) and Private Secretary to the Union Agriculture Minister at New Delhi. Mr. Arvind Singh, joined the Indian Administrative Service in 1988 in Maharashtra Cadre, after studying economics at St. Stephen's College and the Delhi School of Economics. His first assignment was as Assistant Collector at Aurangabad in Maharashtra from 1990-1992. Later, he served as Chief Executive Officer of Aurangabad Zila Parishad from 1992-94 and as Chief Executive Officer of Nagpur Zilla Parishad from 1994-96. At Nagpur, he also served as Member Secretary of the Vidharbha Statutory Development Board from 1996-97. During 1997-98, he worked in the office of the Chief Secretary, Maharashtra at Mumbai before moving to Kolhapur as District Collector (1998- 001). Moving to the centre, he joined as Dy. Secretary in the Ministry of Commerce and Industry, Govt. of India, New Delhi. He worked as Private Secretary to the Union Minister of Shipping from Dec.2001- May 2003. Mr. Singh also served as Director (Pharmaceuticals Industry) in the Ministry of Chemicals and Fertilizers, Govt. of India during 2003-04. He has worked as Private Secretary to the Minister of Consumer affairs, Food and Public Distribution from 2004-05 and to the Minister of Agriculture from 2005-09.

Dr. Agris Preimanis

Director, Head of Kazakhstan, the European Bank for Reconstruction and Development



Agris is a Director for Kazakhstan, the European Bank for Reconstruction and Development; Governing Board Chairman of Kazakhstan Foreign Investors' Council Association. Since 2014, in his role of Associate Director, Regional Lead Economist based in Almaty, he engaged with governments, regulators and private sector on formulating economic policies, strategies and structural reforms. He also maintained a broader role in the venture capital and private equity sector across the entire EBRD region. Previously, Agris held a position of Senior Economist for financial, VC and PE sectors. Before EBRD, for 10 years he held a position at Oxera, a UK-based advisory firm, advising financial services firms and regulators in the UK, Europe and US. Agris holds a DPhil in Financial Economics from University of Oxford, MSc in Finance from Birkbeck College and BSc in Economics and BA from Stockholm School of Economics in Riga.

Mr. Najeeb Haider

Principal Strategy Officer, AIIB



Before joining AIIB, Mr. Najeeb Haider worked with Citi for 21 years, and since 2012, was responsible for the Infrastructure and Energy Finance business for the Asia Pacific region. For most of his time at Citi, he focused on infrastructure finance. It is a business that he is passionate about as it is very interesting and challenging, and one that has a material positive impact on the lives of people and economies of countries. He has worked in several sectors, which include power, petrochemicals, ports, gas pipelines, LNG, telecom media technology, roads, rail and mining.

Dr Sabyasachi Saha

Assistant Professor, Research and Information System for Developing Countries (RIS), New Delhi



Dr. Sabyasachi Saha is Assistant Professor at the Research and Information System for Developing Countries (RIS) since May 2014. He had joined RIS as a full time Consultant in March 2013. He obtained his PhD in Economics (2013) from Jawaharlal Nehru University (JNU), New Delhi at the Centre for International Trade and Development. His academic qualifications include M.A. in Economics (2007) and M.Phil. in International Trade and Development (2009) from the same centre/institution. His research interest spans across areas of development and trade primarily focused on technology, industrial policy, multilateral trading systems and international development.

He has published his research in academic journals, working paper series, edited volumes, research reports and as policy briefs. He has participated in prestigious academic conferences and high level policy dialogues in India and abroad. Previously, he has worked with premier academic institutions and think tanks in India as senior research staff. As a young scholar he received the WIPO Prize, DAAD funded junior fellowship for research in Germany, and Government of India Travel Grant. He was also selected for internship at the Planning Commission (now NITI Aayog), Government of India.

